

Job Description of Business Development Executive :

- Approaching exporters, manufacturers & service providers for Internet Marketing products like Websites, SEO, Softwares & etc.
- Responsible for the management of provided leads.
- Achieving sales targets through acquisition of new clients and growing business from existing clients.
- To be an interface between the customer and internal support teams to ensure that the customer receives the best possible service from the company.
- Team up with co-workers to ensure proper customer service.
- Build productive trust relationships with customers.

Skills Required:

- Corporate Selling
- Quick thinking and problem solving skills
- Able to work independently and as a team player
- Effective communication, comprehension skill & Active listening skills
- Positive and enthusiastic attitude, Handles Rejection well
- Customer focus and result oriented approach
- Quick decision making & Understand Customer needs
- Ability to build rapport with customers instantly
- Good motivator, passionate, confident

Salary: INR 1,80,000 - 2,40,000 P.A. + Incentives

Industry: Internet / Ecommerce

Functional Area: Sales, Business Development, Client servicing

Role Category: Corporate Sales

Designation: Business Development executive / Marketing Executive

Experience: Freshers

Education: UG: BMS / B com / B Sc / BBA

PG: MBA/PGDM Marketing

In case any query please contact us at [09699772471](tel:09699772471) OR hr@itology.in

Walk-in Interview / Job Location:

ITology Inventor Private Limited

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